



Royal Market Inc.

Solutions

We provide a range of services in the fields of [CRM](#), [eCOMMERCE](#), [Web Solutions](#) and [Software Development](#) and [Voice and Data Solutions](#).

Our consultants and developers will use the **most innovative technologies** to analyze your system requirements, design the hardware and software architecture and integrate and deploy your company's solution.

Our process is an iterative one, to ensure your solution has been rigorously tested and with the appropriate knowledge transfer to your staff allowing for a **seamless transition** to your own customized solution.

Deployment of resources on projects can be tailored to meet your specific needs in a shorter span of time providing **cost - effective solutions**.

Our Methodology...

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We follow the standard four-stage development cycle to the final deliverables: Each phase represents a major milestone and is used as a management checkpoint to review and approve progress and quality.

Scope:

To understand how, first - we try and understand what - this defines our basic paradigm. We try and understand thoroughly, the objectives that our solution is expected to fulfill. A key objective of this phase is to arrive at a consensus between the client and us on expectations, goals and delivery approach.

Design:

Next, the process flow design is derived from the functional understanding that leads to the detailed Functional and Technical design. We have the requisite skill sets to not only understand, to the minute details, the technologies that should be used - but also to design and develop alternatives.

Implement:

For the implementation, the people who design the system carry it forward to its conclusion, which is a successful rollout. We believe in taking our clients along with us throughout the course of the implementation.

Our implementation design is modular and we have the processes to test each module before we integrate it for faster final deployment.

The deliverables at the end of this phase are the complete system as per the specifications, and updated design documents.

Roll-out:

Final deployment of the site includes setup and testing on the client's systems. We actively participate with the client in the beta releases of the system, and our detailed logging mechanisms ensure that any bugs that have passed the earlier phases unnoticed are efficiently located and fixed.

This phase also includes any necessary knowledge transfer, from technical documentation to user or technical training.

We understand that a critical factor to the success of any IT Solution is not only the capability and scalability of the solution, but also how quickly it is implemented. Our mission is to guide you through the strategic steps necessary to implement your needs - in record time while providing you with the best solution for your overall business goals.

We work towards translating your business strategies into "real-time" solutions while optimizing your current IT infrastructures.

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